

CONGRESSES AND OTHER EVENTS		DECEMBER 2020		
Name of Event	Code	Club	Points	Mth/Yr
NSW (BAM) Schaufelberger Teams	2BS	2-001	Red	Dec/20
NSW Open Pairs	2OP	2-001	Red	Nov/20
NSW UHMP Pairs	2UH	2-001	Red	Nov/20
Victorian Senior Selection Trials	3SS	3-301	Red	Dec/20
Women Team Select	3WS	3-301	Red	Dec/20
Victorian Mixed Teams	3XT	3-301	Red	Dec/20
SA Open Teams Final	5OF	5-700	Red	Dec/20
SA Open Pairs	5OP	5-700	Red	Dec/20
SA Open Trials Qualifying	5TQ	5-700	Red	Dec/20
ABF Online Nationwide Pairs	94O	9-927	Red	Dec/20
ABF Online Consolation Swiss Pairs	94S	9-927	Red	Dec/20
ABF Online Teams	94T	9-927	Red	Dec/20
SNOT Online Open Pairs	9RA	9-911	Red	Dec/20
SNOT Online Restricted Pairs	9RB	9-911	Red	Dec/20
Central Coast Swiss Pairs	CER	2-025	Red	Dec/20
Melville Winter Congress	CMW	6-758	Red	Nov/20
Devonport Sunday Pairs	DVU	7-809	Red	Dec/20
Finesse Lennox Head Holiday	FE5	2-067	Red	Nov/20
GNOT Finesse Heat	FE6	2-067	Gold	Aug/20
GNOT Geelong Heat	GEG	3-360	Gold	Dec/20
Griffith Swiss Pairs	GFR	2-085	Red	Nov/20
GNOT Orange Heat	ORG	2-152	Gold	Feb/20
GNOT Capricorn Regional Final	QDP	4-501	Gold	Dec/20
GNOT Capricorn Regional Final	QDP	4-501	Gold	Nov/20
GNOT Sydney Bridge Centre Heat	SBG	2-006	Gold	Nov/20
VBA Summer Congress	VVM	3-301	Red	Dec/20
WABC Christmas Congress	WAX	6-795	Red	Dec/20
GNOT Warwick Heat	WKF	4-696	Gold	Nov/20
Wollstonecraft Swiss Pairs	WTR	2-280	Red	Nov/20
NSWBA Matchpoint Swiss Pairs	YYB	2-001	Red	Nov/20
TOTAL: 30	Club Membership Total=34,404 (corresponding total last year: 36,439)			
By State: ACT=913; NSW=13169; VIC=5266; QLD=7476; SA=2302; WA=4195; TAS=932; NT=151				



NEWSLETTER

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FEES & CHARGES FOR 2021

The ABF Management Committee was finally able to decide on the 2021 fees and charges in late November, and the Centre was able to notify clubs in the last Newsletter of what they are going to be.

These fees and charges are effective as at *April 1st 2021*.

There will be no change to the masterpoint levies and they will be, including GST:

Masterpoint levies:	New	Current
Grades C, D, E, F	\$1.87	\$1.87
Grades B4c, B4s, B5i	\$1.50	\$1.50
Grades B3, B4, B5	\$1.98	\$1.98
Grades A, A2, B	\$1.28	\$1.28

There will be a once of reduction in the annual capitation fees per home club member.

The fees will be, including GST:

Capitation fees:	New	Current
April—September	\$10.00*	\$16.10*
October—December	\$5.00*	\$8.05*
January—March	Nil	Nil

*Clubs registering NEW players during these periods will receive a \$1 commission per player, in the form of a reduced fee.

1000 CLUB

The ABF Council confirmed the recommendation that players who have earned 1000+ masterpoints irrespective of their colour be recognized. These players will be awarded a certificate designating the player as a member of the 'One Thousand Club'.

This month is the first time this recognition has been implemented, and there are just over 180 players who will receive this certifi-

cate. So keep an eye out in the December mail you receive from the Centre, in case any of your members have been awarded this recognition.

In future, players who achieve 1000+ masterpoints, providing they do not achieve the rank of Grand Master at the same time, will receive this recognition. Otherwise they will simply receive their Grand Master certificate.

Note: The 1000 Club is purely a recognition certificate, not a new Master rank.

STAR (*) MASTER RANKS

Some of our Master Ranks previously were denoted by either 1-star (*) or 2-star (**) rankings. To bring the nomenclature in line with that used for Life and Grand Masters we have renamed the 1-star (*) ranks as Bronze, and the 2-star (**) ranks as Silver.

The full list of changes is shown over the page:

<u>New Name</u>	<u>Old Name</u>
Bronze Local	*Local
Silver Local	** Local
Bronze Regional	* Regional
Bronze State	* State
Bronze National	* National
Silver National	** National

CANCELLATIONS

The **Player Cancellations** link on our website is now active, and will remain so until the *March 31st update* is run. You are strongly encouraged to use this link to manage your annual cancellations.

A worksheet will be emailed to you later in January, which may help you with your cancellations. **Please** DO NOT return the work-

sheet. Rather use the online **Player cancellations** link to manage your cancellations.

As a number of clubs are still not holding F2F sessions, so not actually 'seeing' your members, you will need to be extra vigilant this year to make sure you cancel any members that are not renewing their membership with you this year.

Remember, if you fail to cancel any members before the March deadline, then nothing can be done. Those members will be renewed and your club will incur this unnecessary expense. So be vigilant!!

TOP 200 LISTS

You can check out on the website if you managed to finish in the top 200 for the calendar year in each of the various masterpoint colours. Click on the **National Reports** link.

The winners for the most GOLD masterpoints in 2020 were:

1	711470	Sophie Ashton	180.71
2	598933	Nabil Edgtton	163.69
3	22381	Peter Gill	158.69

The winners for the most RED masterpoints in 2020 were:

1	445002	Justin Williams	116.77
2	332471	Philip Markey	104.56
3	899216	Gwyneira Brahma	98.40

The winners for the most GREEN masterpoints in 2020 were:

1	698776	Terrence Sheedy	147.56
2	731714	Helen Fleet	128.66
3	899216	Gwyneira Brahma	121.39

Congratulations to all the Top 200 place getters in each of the masterpoint colours.

COVID NUMBERS

Below are some comparison figures between 2020 vs 2019, and you will be able to see

what impact the pandemic has had on the Centre.

Masterpoints processed each month:

	2020	2019
January	30687.74	32078.76
February	16921.58	39350.89
March	41896.54	29673.49
April	2279.31	21787.36
May	3843.11	29775.30
June	6853.96	30784.89
July	8254.46	29591.57
August	12004.10	26505.59
September	15839.90	35678.00
October	15591.34	30854.04
November	15744.17	22885.06
December	15189.48	27960.69

Total 185105.69 356925.64

Covid hit mid-March. The February/March figures depend greatly on which month Surf-ers Gold Coast Congress gets processed in. In 2019 it was done in February, whilst in 2020 it was done in March.

August was when the ABF/BBO MOU took effect, so there was a sharp increase that month going forward.

Home club memberships as at 31st December for each state/territory were:

	2020	2019
ACT	913	969
NSW	13169	14263
VIC	5266	5807
QLD	7476	7683
SA	2302	2342
WA	4195	4299
TAS	932	920
NT	151	156

Total 34404 36439

Membership is down just on 2000 members.

A comparison of our major income sources show:

	2020	2019	%
Green	159855	262885	-39.2
Red (club)	33262	52961	-37.2
Red (congress)	28052	73489	-61.8
Red (state)	7697	22208	-65.3
Gold	44657	98361	-54.6
Capitation fee	464734	468355	-0.8
New/reactivated	32427	49728	-34.8

Total Income 770733 1028643 -25.1

Note: Total income figures include ALL income sources.

The capitation fees were determined at the very start of the pandemic, so there was no real impact on that figure. However, the subsequent new players registered or existing players reactivated saw a substantial drop in revenue.

A comparison of our major expenses show:

	2020	2019	%
Commissions	42961	80124	-46.4
Total expenses	119166	166134	-28.3

Note: Total expense figures include ALL expenses.

As the commissions are calculated on the masterpoints submitted by clubs, and this was drastically down this year, there was a double whammy, in that the commissions were reduced from a rate of 20% to 10% halfway through the year.

For those who do not know about the commissions, they are a payment made to your state/territory association each quarter by the Centre. The payment is based on all the red and green masterpoints clubs in your respective state/territory have submitted to the Centre for the quarter.

Currently 10% of the revenue the Centre receives from each state/territory for these submitted awards are refunded to the respective state/territory bodies.

The other various office expenses, printing, stationery, postage, telephone and internet were all down as well, especially as we are only doing quarterly mailouts during the pandemic, as well as a reduction in the Manager fees as the office was only manned for 50% of the time over a 6 week period mid year.

Net Income 651566 862510 -24.5

Compared with last year, the Centre saw a drop in total revenue of -\$210,943 or -24.5%.

Note: The above figures purely relate to the Centre and do not reflect the overall situation for the ABF.

MONEY MATTERS

As part of the March 2020 update, we issued 333 clubs with invoices for the annual capitation fees for their home club members.

Now at the end of the calendar year I am happy to note that 330 of these clubs, or 99.1%, have paid their annual capitation fees for their members. This leaves only 3 clubs—1 NSW, 1 VIC & 1 SA—still to pay their capitation fees.

As at 31st December we had 12 clubs with overdue accounts, which would obviously include the 3 clubs mentioned above. There are 3 NSW, 6 VIC, 2 SA & 1 NT clubs with an overdue account.

During the pandemic the Centre has attempted to assist clubs by refunding any excess payments they have made to the Centre. We managed to get this figure down from 9 clubs to just 2. Unfortunately this has blown out to 7 clubs again just prior to the December update. Once the December invoices were included 5 of these credit amounts were swallowed up by the Q4/20 invoices issued at the end of December, leaving just 2 clubs in credit, again!!